

## Public EV Charging Provider RFP

### Questions and Responses #1

January 10, 2024

**Question:** Can you please elaborate on "• Operate EV chargers at an affordable and reasonable cost to the public to be negotiated with the City with no session fees. Peak pricing could be considered." Are Providers allowed to charge fees to the drivers to recover the cost of electricity on a \$/kWh or \$/min basis?

**Answer:** Yes, the Provider can recover the costs of electricity and reasonable operational costs and profits.

**Question:** Please elaborate on how locations are selected by the city for the CFI grant?

**Answer:** The City evaluated public parking lots owned by the City and conducted preliminary feasibility analysis on the sites.

**Question:** What locations are eligible for CFI funding; is it limited to the locations listed in the RFP or may the Provider work with the city to propose alternative locations?

**Answer:** The City has submitted the locations shown on Exhibit D for CFI funding. The City is open to working with the Provider on alternative locations.

**Question:** If selected for the RFP, is the Provider required to complete all of the sites submitted in the CFI (as approved by the Federal Government) or may we commit to only a subset of locations?

**Answer:** The City is open to Providers who can complete a subset of the locations. It is not yet known what (if any) sites will be selected for CFI.

**Question:** Has the City of Alameda ever run a robust financial analysis to understand the financial non-viability of the business model you are seeking?

**Answer:** The City looks forward to working with the selected Provider to study the financial viability of EV charging in Alameda.

**Question:** Would the City be open to a kWh usage guarantee in order to protect the winning bidder from bankruptcy?

**Answer:** The City would be willing to discuss the need for a kWh usage guarantee if needed based on utilization of existing EV chargers operated by the City. However, the desire is for the City to provide the land for a Provider to successfully operate on their own.

**Question:** How will the City ensure its citizens are not price gouged as is the case with so many third-party owned stations?

**Answer:** The rate charged to customers for charging will be negotiated with the City and considering recovery of reasonable costs for the Provider and charging costs for other chargers in the area.

**Question:** Does the station owner get to keep all of the LCFS credits?

**Answer:** The City anticipates that the Provider will leverage LCFS credits associated with the chargers.

**Question:** What level of experience in the industry will the City require?

**Answer:** The City will be considering Provider experience in the evaluation of the proposals and is interested in Providers with experience operating public EV charging stations and working with local jurisdiction programs.